

Message Text

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PAGE 01 COLOMB 03828 141005Z

12
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 056323

R 140600Z OCT 76
FM AMEMBASSY COLOMBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 5971

UNCLAS COLOMBO 3828

E.O. 11652:N/A
TAGS: BBSR, CE
SUBJECT: WTDR/FTI SRI LAK EXPORTERS AND IMPORTERS

REF: USDOC 12817

1. SRI LANKA 2. CNTRY CODE: 542 3. SERM NO: N/A

4. SRI LAK EXPORTERS AND IMPORTERS

4A. CODE:- 4B. CODE: - 4C. CODE:-

5. 353 DE SOYSA DROAD, MOLPE

6. MORATUWA, SRI LANKA

7. ESTABL: 1976 8. EMPL: 6 9. SIZE: (21-X) SMALL

10. REPUTATION: (UNK) UNKNOWN

11. N/A

12. RPT. DATE: 10/76

13A. 23600 MFR., RETL., DIST. AND EXP. OF READY MADE
CHILDRENS' GARMENTS

13B. 24995 RETL. AND EXP. OF WOODCRAFT

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13C. MFR., RETL., AND EXP. OF TATIKS

13D. MFR., RETL., AND EXP. OF HANDICRAFTS

13E. 25100 EXP. OF HOUSEHOLD FURNITURE

13F. RETL., AGT., AND EXP. OF GIFT ARTICLES

14. CONTACT: H.V. PERERA TITLE: PROPRIETOR

15. CABLE: N/A

16. TELEX: N/A

17. TEL: 072 320

18. FINANCIAL REF: BANK OF CEYLON, MORATUWA

19. TRADE REFS: N/A

20. FOREIGN FIRMS REPRESENTED: N/A

21. THE FIRM IS LOCATED ABOUT 12 MILES SOUTH OF COLOMBO IN A RESIDENTIAL BUNGALOW WITH A LARGE GARDEN OF WHICH THE PROPRIETOR, REPORTEDLY, OWNS A SHARE. IT IS SITUATED CLOSE TO THE UNIVERSITY OF SRI LANKA'S KATUBEDDE CAMPUS. THE FIRM'S BUSINESS CONSISTS MAINLY OF CHILDREN'S READY MADE GARMENTS SUCH AS TUNIC SHIRTS, PLAY SUITS, FROCKS ETC. AND WOODCRAFT AND BATIKS. THE LATTER INCLUDES ALL HANGINGS, SHIRTS, BEDSHEETS, ETC. IT ALSO EXPORTS THESE GOODS AS WELL AS HANDICRAFTS, GIFT ARTICLES AND FURNITURE. BANKING SOURCES STATE THAT THE FIRM HAS ONLY RECENTLY OPENED A CURRENT ACCOUNT AND, THEREFORE, IT IS TOO EARLY TO EXPRESS ANY OPINION ON IT. BUSINESS SOURCES REPORT THAT THE PROPRIETOR STILL CONTINUES TO HAVE AN INTEREST IN A FIRM STYLED "LAKNIVASA" WHICH HE JOINED AS A PARTNER IN 1975. REPORTEDLY, THIS FIRM SELLS THE HOUSES IT BUILDS ON A MARGINAL PROFIT BASIS. ALTHOUGH THE PROPRIETOR MAY BE CONSIDERED RESPECTABLE, BUSINESS WITH SUBJECT FIRM IS RECOMMENDED ONLY ON A SECURED BASIS FOR INTERESTED AMERICAN FIRMS.

22. PREPARED BY: S PATHMANATHAN. APPROVED BY: JP SPILLANE
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AT: US EMBASSY, COLOMBO, SRI LANKA.
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